# 2024 Ambassador Training





# **EXECUTIVE**ORDER

SECC was created by Executive Order by Governor Fife Symington in 1992.



# SECC CHAIR Governor Katie Hobbs



SECC CO-CHAIR ADOA Director, Elizabeth Thorson

# MISSION OF THE SECC

"To empower Arizona state employees and retirees to strengthen their communities through the funding and support of charities."

# SECC HISTORY

500 CHARITIES
31 YEARS
\$30 MILLION

# Whose Logo is it anyway?



**United Way** 



St. Jude's Research Hospital



# Ronald McDonald House Charities



Big Brothers Big Sisters



**American Heart Association** 

18 USC 707

4-H



St. Mary's Food Bank



# SECC

# SECC PLEDGE DRIVE

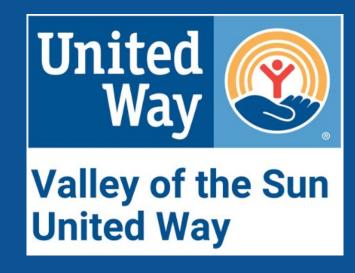
Monday, October 7th-Friday, November 22nd





# WELCOME

# Summer Perez



Valley of the Sun United Way



# Who We Are and What We Do

Valley of the Sun United Way envisions a community where every child, family and individual is healthy, has a safe place to live and has every opportunity to succeed in school, in work and in life. As we implement MC2026, our plan for **Mighty Change** in Maricopa County, we're leveraging our network of partners across the Valley to focus our aid on the areas that need it most.



# **Our Aspirations**

### Education

Close opportunity gaps to ensure children read at grade level by 3rd grade and youth are prepared for educational success and employment.

### **Housing & Homelessness**

Ensure everyone has a safe home to call their own.

### Health

Remove barriers to ensure everyone in our community is healthy, with a focus on access to food and health care.

### **Workforce Development**

Open pathways to better paying jobs.

Valley of the Sun United Way



# Education Mighty Goal



Only 43% of third graders are proficient readers, although reading is a foundational skill for all future learning. Achieving reading proficiency by the end of third grade is a crucial milestone in a child's academic success.



# Make **healthcare** accessible



to 100,000 more people

15% of individuals lack access to affordable health care. This lack of access has a number of negative consequences. Uninsured individuals are less likely to receive preventive care and less likely to seek care as quickly when they are sick or injured. This can lead to worse health outcomes and higher costs in the long run.

# Workforce Development Mighty Goal



# Increase preparation of individuals for a living wage job

by **33%** 

51% of Maricopa County residents lack the skills and training necessary to secure living-wage jobs. Postsecondary education is a required first step for many in-demand and growing jobs, such as teachers, nurses, doctors and engineers. A postsecondary degree provides access to better-paying jobs with more opportunities for advancement.

# Housing & Homelessness Mighty Goal



The growing number of people experiencing homelessness can be attributed to several compounding issues such as housing affordability and the lack of available funding for transitional and permanent supportive housing. This leaves neighbors behind and has a significant impact on health care resources, crime and safety, the workforce, and the use of tax dollars.



# Thank you

### **Summer Perez**

Corporate Relations Manager

sperez@vsuw.org

Mobile: 480.769.2356





# How will you invest

end every month how would you spend it? What would your family's priorities be?

The Credit Bank represents your monthly budget of 15 credits.

- You will need to decide how to spend your budget.
- You will need to determine your priorities.
- Make the best possible choice in each category to determine how your family will live.
- You have to make a choice for each category. You cannot skip any category!

## **CREDIT BANK**



CATEGORY
Housing

Healthcare

Food (per-person)

Transportation

### patio/deck/backyard, street parking only, no covered parking space No health insurance, you pay for

Studio apartment, 1 bath, no

all health related costs

Walk or bike everywhere, no

You rely on family and friends for

public transit available

1 meal a day

A (1 Credit)

### covered patio, 1 covered parking space

Health insurance for you

members

2 meals a day

through your employer but no

health insurance for your family

Walk, bike or take public transit

Childcare for two days a week

2 bedroom, 1 bath apartment,

B (2 Credits)

dishwasher	
Health insuran	ice for you

and your family through your

3 meals a day + snacks

Own your own car

employer

3 bedroom, 2 bath house.

small yard, 2-car garage, and

C (3 Credits)

your resources?					
If you had a "15-credit budget" to sp					

- · Place the desired number of credits in each category to indicate your spending choices.

# Technology

**Laundry Facilities** 

Childcare

A	CC	es	s

No computer No Internet Prepaid phone

Laundromat

childcare

Loaned computer Internet Cell Phone

Smartphone			

Washer/dryer in your home

Owned computer

Internet

Childcare for five days a week





Fry's, Food City) within 10 miles

1 big box store (i.e. Walmart,

Grocery store across the street from your home and a big box store within a mile

Shared laundry room in

apartment complex

2 grocery stores nearby and a big box store within walking distance

# Choice #1

Your family has a limited budget and only 15 candies to spend.

Review your categories and options.

Make a choice for each category; being sure to leave no rows blank.



# Choice #2

Your landlord notifies you that starting next month your rent will increase by 15%.

You cannot find affordable housing alternatives at such short notice.

Remove 2 credits. (13 total credits)



# Choice #3

You just found out your spouse was laid off from work; with no severance.

Your "emergency funds" are barely existent and will be spent quickly.

Remove 4 credits.

(9 total credits)



# Families



# WELCOME

# Josue Escamilla Branch Manager



# SECC 101 The Basics



# **CHARITY APPLICATION PROCESS**

### Criteria for Independent Charities and Federations



# SECC ADMINISTRATION COSTS

SECC operates with up to 10% admin/overhead costs and at least 90% directly donated to SECC charities

If the SECC operations do not use the 10% allocation, the remaining is donated directly to SECC charities

Each charity is carefully vetted to ensure it meets the 25% admin/overhead costs maximum

### HOW TO Make Your Pledge





#### Arizona State Employee Charitable Campaign



HOME INSTRUCTIONS

LOGO

#### Welcome to the SECC Click and Give Site!

The Click N Give System allows you to electronically select the charities to whom you'd like to donate. You can choose to donate on the Click N Give System via Credit or Debit Card, or through payroll deductions.

mank you for supporting the 2018 SECC Campaign:

- Click <u>here</u> to make your donation today!
- Click <u>here</u> to view your previous donations.

State Employees Charitable Campaign Pledge Card

STOCK III				
State Agency			Email	
PAYROLL DEDUCT	TION CONTRIBUTION:		**	
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\$10.00			Super Giver (equals one hou	
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No goods and/or services were provided in connection with this donation.

#### **SPECIAL INSTRUCTIONS & REMINDERS**

- Make sure pledge cards are legible, make sure it is signed
- If the credit card is selected, ensure the authorization signature has been completed
- Campaign charity list can be accessed online and keyword searches can be performed in database
- Remind employees that we cannot permit charity write-ins
- Best option for giving ONLINE through Click and Give System
- Ask everyone to give and thank everyone even if they don't give

### CREDIT CARD HANDLING INSTRUCTIONS

### BE CAUTIOUS WITH PLEDGE CARDS!

Develop a pledge card storage system

Maintain adequate record of pledge cards received and pledge cards turned into SECC

Ensure no pledge card with sensitive data is left out for open viewing at ANY TIME!

# CASH AND CHECK HANDLING PROCEDURES

The individual(s) charged with handling cash and donations are personally responsible and liable

Written procedures on all cashiering and cash control policies should be maintained by each agency

Cash must be properly safeguarded (safe, locked desk, locked file cabinet) and recorded.

All safe combinations and keys should be restricted to only a number of essential employees

#### CAMPAIGN AMBASSADORS

Make a hands on difference in your community

Encourage others to foster community responsibility

Strengthen relationships with your co-workers

Demonstrate your leadership skills

Sharpen your project management skills



- YOU make the difference
- BE Personal
- Understand "WHY SECC?"
- DON'T be afraid to ASK



#### **HOLD AN ASK MEETING**

- Virtual ASK Meetings
- Lunch and Learn
- Invite Charity Speakers that would interest your employees



# Attend HUDDLES!

### LEADERSHIP INVOLVEMENT

Initiate contact with agency leadership

MAKE THE ASK! – We want their support

Develop an action plan with your agency leadership – We want their buy in

Gain their commitment to help make the ASK

### INVOLVEMENT IDEAS

Agency leadership attends and endorses SECC at ASK meetings

Agency leadership encourages SECC involvement in inner-agency communication

Rallying employees through inner-agency competition

Agency leadership works with Ambassador to host a special event

Agency leadership make a video

### WEEKLY THEMES

Hunger and Homelessness

**Seniors** 

**Veterans** 

**Environment** 

**Foster Children** 

Medical/Disabilities

**Companion Animals** 

### VIRTUAL EVENTS

**Photo Contest** 

**Cooking Lesson** 

Halloween Costume
Contest

**Private Concert** 

**Trivia Competition** 

**Silent Auction** 

Masked Singer

**Lunch and Learn** 

#### **FUNDS REQUEST FORMS**

Donated by: OneAz Credit Union



Ambassadors can request funds for ASK Meetings & Special Events

Funds can be requested for up \$50

SECC office will review each request within 48 hours

Funds will be given in the form of a gift card.

Ambassadors will be required to send backup documentation and receipts on money spent to the SECC office

#### DONATIONS OF GOODS AND SERVICES

You are responsible to keep all donated items safeguarded and locked

Keep a record of the donation (vendor who donated, its purpose, how it was used, value of donation)

At end of campaign, send final list to SECC office

Keep SECC office informed throughout the campaign of vendors who donate so they can be listed on website



#### State Employees Charitable Campaign Special Event Deposit Form

(Please print clearly)

SECC Steering Committee Contact	SECC Ambassador Contact	ADOA SECC Office
Name	Name	Linda Stiles
Agency	Agency	Dept. of Administration
Address	Address	100 N. 15th Ave Suite 401
	1 0000000000000000000000000000000000000	Phoenix, AZ 85007
Phone	Phone	602-542-7770
Date	Date	Date

CHARITY CHOIC Direct my contribution		gov/charity-corner for charity choices.
SECC Code	Charity	Total annual amount
SECC Code	Charity	Total annual amount
SECC Code	Charity	Total annual amount
그는 전쟁하면 하게 아이들이 목표하면 이 사이에 가는 것이 되었다면	vent and Date:	

■ Bank Deposit Slip enclosed

Do NOT send cash or checks – Make deposit and attach original receipt to this form. Send documentation to the SECC Office.

### \*\*All special events must be approved by the SECC office if requiring the use of the fiscal agent 501(c)3 number\*\*

Event posters, flyers, emails or other written event notifications shall contain one of the following statements:

- Funds raised for no specific charity, the statement shall read: "All net proceeds benefit the SECC"
- Funds raised for a specific SECC approved charity, the statement shall read: "All net proceeds benefit (enter the name of the charity)"
- Upon approval of the event, all written SECC event notifications shall also contain the following statement: "The SECC Campaign is conducted in partnership with its fiscal agent, the Valley of the Sun United Way, 501(c)(3), 86-0104419"
- Upon completion of the event money shall be deposited in the SECC account at Chase Bank
- Special event documentation should be sent to the SECC office. It should be accompanied by the Chase Bank deposit receipt and the Special Event template form

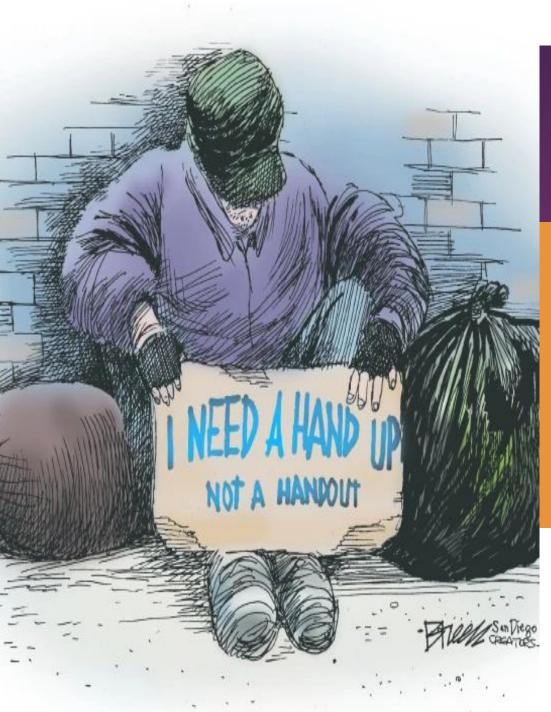
### WELCOME

Dean Scheinert











The Mission of Justa Center is to provide life-sustaining resources, services, and support to assist homeless seniors on their paths to housing and supportive services to help prevent seniors from entering homelessness.





- Every member has the right to be treated with dignity and respect
- Every member has the right to feel safe
- Every member has the right to have shelter, food, clothing, and the basic amenities found in the average home. They should have their own place to call home, if they so desire
- Every member served must partner in the commitment to improve his/her life
- Every member should have access to opportunities for growth mentally, physically, and spiritually



- SERVE SENIORS 55+ WHO ARE EXPERIENCING HOMELESSNESS
- DAY CENTER
  - LAUNDRY
  - SHOWERS
  - 2 MEALS A DAY (3 MEALS JUNE SEPTEMBER)
  - HEAT RELIEF CENTER (JUNE SEPTEMBER)
  - OPEN 7 DAYS A WEEK
    - M Su 7:00 2:30 (7:00 7:30 JUNE SEPTEMBER)
    - S SU 7:00 12:30 (7:00 7:30 JUNE SEPTEMBER)
  - PRO BONO SERVICES
    - MONDAY LEGAL SERVICES
    - TUESDAY SOCIAL SECURITY
    - WEDNESDAY RESUME SERVICES
    - THURSDAY DES (AHCCCS/FOOD STAMPS)
  - HOUSING SERVICES INCLUDING NEW TRANSITIONAL HOUSING PROGRAM
  - CASE MANAGEMENT SERVICES
  - COMPUTER LAB/CLASSES
  - NURSES OFFICE
  - FOOD PANTRY
  - TECHNOLOGY CHARGING STATION







Dean Scheinert – Executive Director–
dean@justacenter.org

Rudy Soliz – Director of Operations – <a href="mailto:rudy@justacenter.org">rudy@justacenter.org</a>

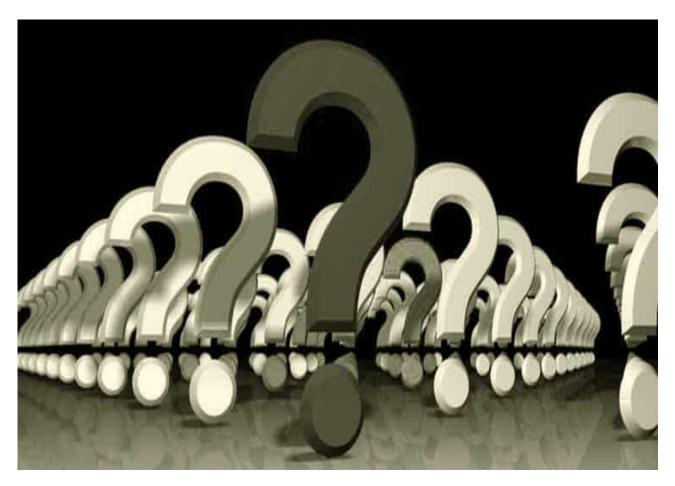
Bob Mason- Housing Manger - bob@justacenter.org

Address: 1001 W Jefferson Street Phoenix, AZ 85007

Main Number: 602-254-6524

General Email: info@justacenter.org

Website: www.justacenter.org





### 2024 CAMPAIGN GOALS What do YOU want to accomplish this year?

### Raising more dollars or more donors?

Reaching out to millennials?

Holding in person or virtual competitions?

### Kicks off October 7th





#### SECC Virtual Charity Fair

B I U 🖘 🏋

Welcome to the SECC Virtual Charity Fair! Please let us know which charities you visited! If you view four or more charity videos during the first week of the pledge drive, October 7th - October 11th, you will be entered into a drawing for a chance to win some cool prizes. For more information, go to <a href="mailto:secc.az.gov">secc.az.gov</a>.

(Prizes will be awarded by our platinum sponsor, OneAZ Credit Union.)

Email \*

Valid email



# SPECIAL SYSTEM OF THE STRUCK S





Join the PAR-TEE!

### Wed., Sept. 11th

Silverado Golf Course Scottsdale

### PROCEEDS BENEFIT PHOENIX RESCUE



SECC Day at the State Fair Thurs., Oct. 24th



### Save the Date

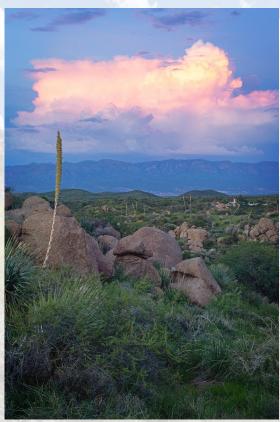
SECC Charity Walk in the Parks

March 29, 2025











Rockin' River Ranch State Park - Camp Verde

Oracle State Park

Lake Havasu State Park

### CAMPAIGN INCENTIVES

### What's New



### WEEKLY PRIZE GIVEAWAY Presented by: OneAz Credit Union



Prizes awarded each of the first 5 weeks of the campaign

Eligible employees must donate \$52 or more and submit their pledge either online or through the paper pledge form to the SECC office by close of business on Friday of each week.

#### **Weekly Prizes**

Week 1 – Grocery Store Gift Certificate (value \$400)

Week 2 – Apple Watch or GoPro Camera

Week 3 – Southwest Airlines Gift Certificate (value \$400)

Week 4 – Restaurant Gift Certificates (value \$400)

Week 5 – Amazon Gift Card (value \$400)

Prizes are subject to change based on availability. The winners will be drawn by an audited selection process via a random number generator. The winners must be a State of Arizona employee or retiree at the time of the drawing.













Prizes may vary

### PLATINUM SPONSOR



### CAMPAIGN CALENDAR

August 22nd Training and Preparation for campaign season

September 11th SECC Golf Tournament, Silverado Golf Course

October 7th Campaign Launch & Video Charity Fair Kick-off

October 24th SECC Day at the State Fair

October 28th Clay Target Fun Shoot

November 22nd Campaign Pledge Drive Ends

December 5th Legislative Talent Showcase

December TBD Drawing for Dream Vacation

December 31<sup>st</sup> Remaining Special Event Forms Due

All Year Host agency special events!



## 

# SECCRESOURCES SECC.aZ.gov